**Global Shareholder Activism Scorecard** 



## THOMSON REUTERS

Global Legal Advisor	Global	Legal	Advisor	
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### Full Year 2015

Full Year 2015

		# C	Campaigns	
	2015		Advised	Advised
Legal Advisor	Rank	Total	Company	Activist
Olshan Frome Wolosky LLP	1	109	0	109
Schulte Roth & Zabel LLP	2	30	0	30
Skadden, Arps, Slate, Meagher	3*	21	18	3
Wachtell Lipton Rosen & Katz	3*	21	21	0
Latham & Watkins	5	18	18	0
Foley & Lardner	6	13	3	10
Vinson & Elkins LLP	7	12	12	0
Goodmans	8	10	4	6
Kleinberg, Kaplan, Wolff & Coh	9	9	0	9
Morgan Lewis & Bockius	10	8	8	0
Thompson Hine LLP	11	7	0	7
Akin Gump	12	6	0	6
Cravath, Swaine & Moore	13*	5	5	0
Paul Weiss	13*	5	1	4
Kirkland & Ellis	15*	4	4	0
Ropes & Gray	15*	4	3	1
Crowell & Moring	15*	4	1	3
Top Fifteen Total		286	98	188
Industry Total		507		

## Global Financial Advisor Full Year 2015

### 2015 Advised Advised Financial Advisor Rank Total Company Activist Goldman Sachs & Co 1 17 17 0 JP Morgan 2 13 13 0 Credit Suisse 3 9 9 0 Morgan Stanley 4 8 8 0 Bank of America Merrill Lynch 5 5 5 0 Houlihan Lokev 6 5 6 1 Lazard 7 3 3 0 Evercore Group 8 2 0 2 Barclays 9\* 1 0 1 Citi 9\* 1 0 Greenhill & Co, LLC 9\* 1 0 1 Allenby Capital Ltd 9\* 1 0 International Service System 9\* 1 0 Top Ten Total 67 61 6 Industry Total 507

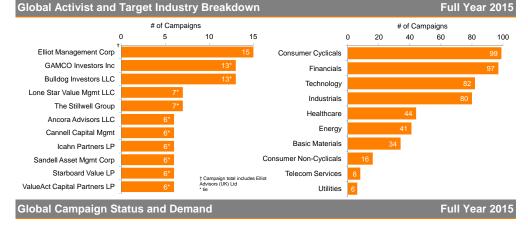
### Global Proxy Solicitor

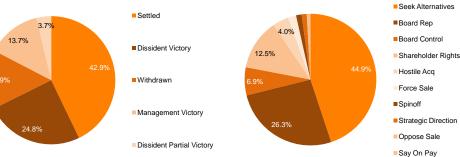
	# Campaigns			
	2015		Advised	Advised
Proxy Solicitor	Rank	Total	Company	Activist
Innisfree M&A Inc	1	36	27	9
Okapi Partners LLC	2	34	9	25
D.F. King & Company	3	27	18	9
MacKenzie Partners Inc	4	21	16	5
Georgeson	5	17	13	4
Kingsdale Shareholder Services	6	12	5	7
Alliance Advisors Inc	7	7	6	1
Boudicca Proxy Consultants	8	6	3	3
Shorecrest Group Ltd	9	4	1	3
Top Ten Total		164	98	66
Industry Total		507		

Full Year 2015 Highest Number of Campaigns on Record - 507

- The number of shareholder activism campaigns launched in 2015 was the highest number on record (507), a 73.6% increase from 2014 (292) and a 28% increase from the prior all-time high in 2012 (396). There were 15 Mega Cap (+US\$25 billion) targets by shareholder activists in 2015, compared to 9 in 2014 but lower than the all-time high of 18 in 2013.
- Despite the higher number of campaigns launched, shareholder activists notched a lower partial and outright win rate (3.8% and 24.4%) in 2015 as compared to the prior two years, while settlements progressively rose over the same period.
- Elliot Management Corp was the most prolific shareholder activist in 2015 with 15 campaigns launched, followed by GAMCO and Bulldog, each with 13 campaigns. Samsung C&T Corp Inc was a notable South Korean target for Elliot, which opposed a merger with its holding company Cheil Industries and also sought to seek an alternative strategy. Elliot's UK subsidiary targeted two Mid Cap firms Alliance Trust PLC which ended with a partial victory for Elliot, while the management of Dialog Semiconductor PLC won as shareholders voted against Elliot's bard representation proposal.
- Based on the number of campaigns, the most targeted sector in 2015 was the Consumer Cyclicals industry, which comprised 19.5% of the market, followed closely by Financials, with a 19.1% share. Technology and Industrials each recorded 16.2% and 15.8% of market share, respectively.

Top 10 Global Campaigns by Target Market Cap			Full	Full Year 2015	
Campaign Announcement	Target Nation	Target Company	Market Cap (US\$mil) Shareholder Act	ivist Demand	Status
10/05/15	United States	GE	285,181.6 Trian Fund Mgmt	LP Seek Alternatives	Pending
04/16/15	United States	Chevron Corp	161,704.6 Green Century Ca	apital Mgmt Shareholder Rights	Pending
10/28/15	United States	American Internationsl Group	69,058.1 Icahn Partners LF	Board Rep, Spinoff	Pending
08/06/15	United States	Mondelez International Inc	66,029.8 Pershing Square	Capital Seek Alternatives	Pending
04/13/15	United States	Qualcomm Inc	65,162.1 JANA Partners LI	LC Shldr Rights, Spinoff	Settled
12/14/15	United States	The Dow Chemical Co	48,140.4 Third Point LLC	Shareholder Rights	Pendin
02/10/15	United States	General Motors Co	45,782.7 Harry J Wilson	Board Rep, Shldr Righ	ts Settled
03/10/15	United States	Bank of NY Corp	38,657.7 Marcato Capital N	Mgmt LLC Seek Alternatives	Pending
07/18/15	Switzerland	ABB Ltd	37,391.8 Cevian Capital II	Master Fund Board Rep, Seek Alt	Pendin
10/26/15	Japan	Seven & I Holdings Co Ltd	35,871.7 Third Point LLC	Shareholder Rights	Pending







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• Shareholder Activism campaigns are tracked by "Intent" mainly from Item 4 clauses in Schedule 13D US Public Filings, other SEC Filings (DEF 14A), Media Sources, Press Releases, Public Shareholder Proposals, Public Letters to Management and Regional Governance Reports. Activist Investors must display a clear confirmation of actions or the potential to take defined actions against a target company to be included in the database.

• Scope of coverage includes value creation, changes to the Board of Directors and intent to persuade M&A activity.

· Advisor rankings are compiled via public sourcing and quarterly survey disclosures.

All data is as of February 1, 2016 and sourced from Thomson Reuters Eikon / SDC Platinum.

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